



Q: When you say renovated LEED Certified+ facilities command more occupancy and \$\$\$ compared to those which are not, is that apples-to-apples (renovated vs. LEED renovated, or non-renovated vs LEED renovated?

A: The data collected for the studies focused on occupancy rates, lease/rent rates and sales of Energy Star-labeled and LEED-certified Class A office buildings and matched them against comparable Class A office buildings in the same real estate markets.

Q: Can I get a copy of this presentation so I can look later for the sustainability tools you are mentioning?

A: Yes. Links to all of the materials will be sent to all attendees. You can also view the webinar recording, a copy of the slide deck, and a copy of the Q&A summary for all previous webinars in this series <u>HERE</u>.

Q: Are there CEU credits for attending this presentation?

A: There are no CEU credits for this presentation. Sloan does have a variety of CEU courses that are eligible for credits - please see our Continuing Education offerings <u>HERE</u>. Your local Sloan representatives are trained and certified to provide CEU courses on a number of subjects. To contact your local Sloan Representative use the <u>Sloan Rep Finder Tool</u> on our website.

Q: Any specific sustainability requirements for the Canadian market?

A: Canada created the Federal Sustainable Development Strategy (FSDS) that *outlines goals and actions to promote clean growth, ensure healthy ecosystems and build safe, secure, and sustainable communities.* You can find more info <u>HERE</u>.

Toronto implemented their <u>Green Standard Version 3</u>, refers to LEED v4 standards. Vancouver <u>limits dual flush</u> to a max 4.8 Lpf.



Q: Can you discuss considerations for converting a LEED certified facility from manual to automatic touch-free products?

A: LEED certified buildings have earned points by meeting the criteria of the standards various credit sections. When updating plumbing equipment, it's imperative to know the flow rates of the installed fixtures and fittings and replace them with an equal or lower flow rate. This will ensure the building will maintain the credits it achieved from the Water Efficiency credit section.

Q: Is the link to USGBC projects you provided for the USA only or is it global? Does in include all types of projects?

A: The <u>Link to all LEED certified buildings worldwide</u> is global and can be used to find listings of LEED registered and LEED certified projects in your area. The name of each project is listed, its location, as well as the date of project registration, certification, LEED level, and the number of points awarded.

Q: I thought I saw 1.5 gpm/3.8 Lpm WaterSense listed Sloan faucets on your website. Why?

A: All Sloan Optima EBF and ETF Faucets with a 1.5 gpm/3.8 Lpm flow rate are also WaterSense listed in case a project consultant mistakenly insists upon it. UPC and IPC plumbing codes both mandate 0.5 gpm/1.9 Lpm flow rates for faucets installed in commercial applications, and LEED v4 and LEED v4.1 both require faucet flow rates below 0.4 gpm/1.5 Lpm to help qualify for credits and are much more water-efficient than WaterSense listed residential faucets. Despite this, there are many consultants who are not familiar with the fact that commercial sensor faucets are exempted from requirements for WaterSense listings that apply to other commercial restroom products.



Q: Is 0.35 gpm/1.3 Lpm the same or worse than 0.5 gpm/1.9 Lpm or more for effective handwashing?

A: As long as the end user follows the CDC protocols for handwashing, the lower flow rate should not impede handwashing efficacy.

The CDC recommends you wet your hands, turn off the tap, and apply soap. Lather your hands for at least 20 seconds - hum the "Happy Birthday" song twice. Rinse your hands well under clean, running water. Dry your hands using a clean towel or air dry them.

Q: Can Patrick speak on this subject in Quebec this September or October?

A: I would be happy to travel to Quebec if travel restrictions have been lifted.



Additional Questions? Please feel free to contact Sloan Customer Service or Technical Support.

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Training Comments, Questions, or Suggestions?

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